IN THE SUPERIOR COURT OF THE VIRGIN ISLANDS DIVISION OF ST. CROIX

WALEED HAMED, as Executor of t Estate of MOHAMMAD HAMED,	he))
Plaintiff/Counterclaim v.	Defendant,)) CIVIL NO. SX-12-CV-370)
FATHI YUSUF and UNITED CORP		 ACTION FOR INJUNCTIVE RELIEF, DECLARATORY JUDGMENT, AND
Defendants/Countercla v.	aimants,	 PARTNERSHIP DISSOLUTION, WIND UP, AND ACCOUNTING
WALEED HAMED, WAHEED HAM MUFEED HAMED, HISHAM HAM PLESSEN ENTERPRISES, INC.,	· · · · · ·)))
Additional Counterclaim Defendants.) Consolidated With
WALEED HAMED, as Executor of t Estate of MOHAMMAD HAMED,	he)
	Plaintiff,) CIVIL NO. SX-14-CV-287
V.		ACTION FOR DAMAGES ANDDECLARATORY JUDGMENT
UNITED CORPORATION,)
	Defendant.))
WALEED HAMED, as Executor of t Estate of MOHAMMAD HAMED,	he)) CIVIL NO. SX-14-CV-278
v.	Plaintiff,) ACTION FOR DEBT AND) CONVERSION
FATHI YUSUF,	:	,))
	Defendant.)

YUSUF'S REPLY TO HAMED'S OPPOSITION TO YUSUF'S MOTION FOR SUMMARY JUDGMENT AS TO Y-14 HALF OF THE VALUE OF CONTAINERS AT PLAZA EXTRA-TUTU PARK

Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 2 of 8

Fathi Yusuf ("Yusuf"), through his undersigned attorneys, respectfully submits this Reply Brief to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Regarding Half of the Value of the Containers at Plaza Extra-Tutu Park.

I. Reliance and Clarification as to the Items Sold at the Site and Time of the Auction

Yusuf specifically asked Master Ross what items would be included in the bidding process before it began and there was clarification sought by Yusuf that it would only consist of items "under the roof" of the Tutu Park store. *See* **Yusuf Exhibit A**-Fathi Yusuf Depo., 59:6-60:5.¹ Clearly, the containers were not "under the roof" of the Tutu Park store and, thus, were not taken into consideration by Yusuf when the bidding process took place. The net result is that Yusuf agreed to an amount for the sale of the items "under the roof" that was less than he would have required if the trailers and the items stored in them were also included. The amount not included is significant—\$413,900.00 (according to Yusuf's evaluation). The net result is an impermissible windfall to Hamed.

Hamed argues that the Wind Up Plan and Order from Master Ross prior to the sale did not specify the location of the inventory to be bid upon at the closed-bid auction. However, Yusuf clarified the items to be bid upon the day of the closed-bid auction, during the process and understood that the inventory did not include anything not "under the roof" of the store. Consistent with that understanding, Master Ross did not allow product that had been ordered but not received to be included as a part of the valuation. During the bidding process, Yusuf formulated his bids

¹ Reference is made to exhibits previously filed with initial motion on February 25, 2019.

Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 3 of 8

on this understanding and likewise, ultimately accepted the bid of Hamed with this understanding, which was based upon a clarification made at the time and site of the auction itself. Given the significant value of the containers and the inventory, Yusuf requests half of the value of same be awarded to him as part of the claims resolution process.

II. Sufficient Proof of the Value of the Inventory and Containers

Hamed admitted there were four or five containers at the Tutu Park location that had product in them at the time of the auction. *See* **Yusuf Exhibit B**-Willie Hamed Depo, p. 43:25-44:3. Hamed stipulated that there is no formal inventory, which exists that would specify the exact inventory in the containers at the Tutu Park location at the time of the closed-bid auction on April 30, 2015. *Id.* at 37:9-15 and 40:25-41:7.

Q.	What I'm asking you is, is we you do not have access to an inventory
	as of the end of April of 2013 15 for the containers in Tutu Park?

- A. A. No, I don't, but I knew what was in them.
- Q. ... There's no inventory, formal prepared inventory, correct?
- A. I don't know.

Hartmann: We'll stipulate there wasn't.

Id. at 40:25-41-7. Although Willie Hamed claimed to know what was in the containers, he further admitted that he had not done an evaluation of the products in the containers and, at best, he was giving an estimation off "the top of [his] head." *Id.* at 44:4-8. Specifically, Willie Hamed testified:

- Q. So have you undertaken to determine a value for the containers that had product in them, the four to five containers that had product in them, as of April 30th, 2015?
- A. No, ma'am, because why would I need to?

Id. at 42:25-43:4.

Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 4 of 8

- Q. ...other than what you've just stated today, nobody has undertaken to determine a full value of those four to five containers that had product; is that correct?
- A. That's correct.

Id. at 44:21-25.

In contrast, Yusuf provided testimony that he had worked at the Tutu Park location for 22 years and was familiar with the types of products that were typically stored in these containers, describing them as goods that would withstand heat and other harsh conditions. Yusuf provided invoices as to the types of products that would be stored in the containers and calculated the amount and quantity based upon the size and load the containers could hold. Yusuf further explained that because the containers were used for storage, that weight restrictions were not a concern. *See* **Yusuf Exhibit A** —Yusuf's Depo. and Exhibit 7 thereto. Hence, Yusuf provided proof of the value of what was stored in the containers. This evidence is sufficient evidentiary proof of the value of the inventory and the containers as there does not exist any inventory for the containers as of the date of the April 30, 2015 closed-bid auction.

At best, Hamed counters with an off the "top of his head" estimate made without any thought, calculation or consideration. Hence, Yusuf's evidence demonstrates the value of the inventory and the containers sufficient to grant an award to Yusuf for half of the value. Alternatively, Hamed's off-the-cuff estimation of value creates a contested issue of material fact precluding summary judgment and requiring a hearing on the issue of valuation of the containers and the inventory. Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 5 of 8

III. Conclusion

Yusuf sought clarification at the time and site of the bid as to those items that were to be included in the bidding process. The containers and the value of the inventory stored in them were not calculated into the bid pricing. As a result, Hamed received the full value of the containers and the inventory without just compensation to Yusuf. Yusuf requests a ruling in his favor as to Y-14 awarding him one half of the value of the containers and inventory.

Yusuf has provided evidence sufficient to demonstrate the value of the containers themselves and the inventory contained therein to be \$414,909. Hamed has failed to conduct any valuation of the containers or the inventory. Hamed has admitted that no formal inventory exists as to the value of the containers and the inventory stored inside them as of April 30, 2015, the date of the closed-bid auction. Hence, Hamed has failed to offer sufficient evidence to create a genuine issue of fact as to the value offered by Yusuf. Alternatively, if Hamed's statements are deemed sufficient to constitute competent evidence of a valuation, then a question of fact as to the value of the route of a valuation.

By:

Respectfully submitted,

DUDLEY NEWMAN FEUERZEIG LLP

DATED: April 24, 2019

/s/Charlotte K. Perrell GREGORY H. HODGES (V.I. Bar No. 174) CHARLOTTE K. PERRELL (V.I. Bar No. 1281) P.O. Box 756-0756 St. Thomas, VI 00804 Telephone: (340) 715-7750 Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 6 of 8

> Facsimile: (340) 715-4400 E-Mail: ghodges@dnfvi.com cperrell@dnfvi.com

Attorneys for Fathi Yusuf and United Corporation

Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 7 of 8

CERTIFICATE OF SERVICE

I hereby certify that on this 24th day of April, 2019, I caused the foregoing YUSUF'S **REPLY TO HAMED'S OPPOSITION TO YUSUF'S MOTION FOR SUMMARY JUDGMENT AS TO Y-14 HALF OF THE VALUE OF CONTAINERS AT PLAZA EXTRA-TUTU PARK AND MEMORANDUM OF LAW IN SUPPORT**, which complies with the page or word limitation set forth in Rule 6-1(e), to be served upon the following via the Case Anywhere docketing system:

Joel H. Holt, Esq. LAW OFFICES OF JOEL H. HOLT Quinn House - Suite 2 2132 Company Street Christiansted, St. Croix U.S. Virgin Islands 00820

E-Mail: <u>holtvi.plaza@gmail.com</u>

Mark W. Eckard, Esq. ECKARD, P.C. P.O. Box 24849 Christiansted, St. Croix U.S. Virgin Islands 00824

E-Mail: mark@markeckard.com

The Honorable Edgar D. Ross E-Mail: <u>edgarrossjudge@hotmail.com</u>

E-Mail: carl@carlhartmann.com

Jeffrey B.C. Moorhead, Esq. JEFFREY B.C. MOORHEAD, P.C. C.R.T. Brow Building – Suite 3 1132 King Street Christiansted, St. Croix U.S. Virgin Islands 00820

Carl J. Hartmann, III, Esq.

U.S. Virgin Islands 00820

Christiansted, St. Croix

5000 Estate Coakley Bay - Unit L-6

E-Mail: jeffreymlaw@yahoo.com

and via U.S. Mail to:

The Honorable Edgar D. Ross Master P.O. Box 5119 Kingshill, St. Croix U.S. Virgin Islands 00851 Alice Kuo 5000 Estate Southgate Christiansted, St. Croix U.S. Virgin Islands 00820 Fathi Yusuf, et al. (adv. Hamed, et al.) Case Nos.: SX-12-CV-370, SX-14-CV-287 and SX-14-CV-278 Yusuf's Reply to Hamed's Opposition to Yusuf's Motion for Summary Judgment as to Y-14 Half of the Value of Containers at Plaza Extra-Tutu Park Page 8 of 8

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/s/ Charlotte K. Perrell

EXHIBIT B

WALEED HAMED, as the Executor of the Estate of MOHAMMAD HAMED,)
Plaintiff/Counterclaim Deft.,))
VS.)) Case No. SX-2012-CV-370
FATHI YUSUF and UNITED CORPORATION,)))
Defendants/Counterclaimants,))
VS.)
WALEED HAMED, WAHEED HAMED, MUFEED HAMED, HISHAM HAMED, and PLESSEN ENTERPRISES, INC.,)))
Counterclaim Defendants. WALEED HAMED, as Executor of the Estate of MOHAMMAD HAMED,)))
Plaintiff,))) Consolidated with
VS.) Case No. SX-2014-CV-287
UNITED CORPORATION,)
Defendant. WALEED HAMED, as Executor of the Estate of MOHAMMAD HAMED,)))
Plaintiff,)
VS.) Consolidated with) Case No. SX-2014-CV-278
FATHI YUSUF,)
Defendant.)

WAHEED "WILLIE" HAMED -- DIRECT

1 for the containers that had product in them, the four to 2 five containers that had product in them, as of April 30th, 3 2015?No, ma'am, because why would I need to? 4 Α. 5 Q. Okay. I'm just asking if you've done it? 6 No, no, I'm serious. And even -- even his Α. 7 evaluation of what he's done, he has never opened the 8 containers, nor him, nor his son. They have never worked 9 those containers. They don't even know what it looks on the 10 inside. 11 0. Okay. 12 Α. I've worked them with my hands. I've offloaded them. I've packed them. I did everything with them. I 13 order for the store, they don't. 14 Okay. So of those products that you've just 15 Ο. 16 described, do you have any valuation or any basis to contest 17 his valuation of the \$415,000? I contest all of it. 18 Α. Okay. You don't have an alternative value? 19 Ο. 20 The valuation shouldn't even be considered because Α. 21 when we bid -- when I made the bid for the store, Judge Ross 22 was there and he told him that was part of the deal. The 23 forklifts was part of the deal. The only thing that Judge 24 Ross gave him was the car, which they still had to pay for. 25 I'm just asking you, do you admit that Q. Okay.

> Susan C. Nissman, RPR-RMR (340) 773-8161

WAHEED "WILLIE" HAMED -- DIRECT

 k value in there. A. It's my estimation right now, if I look at it top of my head, no more than maybe \$10,000-\$15,000. Q. All right. And you've not undertaken any effort to try to actually determine those values, correct? Besides, just you said, off the top of your head? A. Yeah, because I work it. I mean, you're an attorney. You know how you can judge a case. Well, I can judge my work by knowing what inventory I have. Q. All right. A. But you're in a profession, I'm in a profession. Q. So your review of these various invoices and so forth, are you contending that these are representative of the kinds of things that were in there? Q. All right. And other than that, no other than what you've just stated today, nobody has undertaken to 				
 A. Yes. Q. Okay. And my question to you is, is do you know the value of the product that was in there? There's clearly value in there. A. It's my estimation right now, if I look at it top of my head, no more than maybe \$10,000-\$15,000. Q. All right. And you've not undertaken any effort to try to actually determine those values, correct? Besides, just you said, off the top of your head? A. Yeah, because I work it. I mean, you're an attorney. You know how you can judge a case. Well, I can judge my work by knowing what inventory I have. Q. All right. A. But you're in a profession, I'm in a profession. G. So your review of these various invoices and so forth, are you contending that these are representative of the kinds of things that were in there? A. Of course. Q. All right. And other than that, no other than what you've just stated today, nobody has undertaken to determine a full value of those four to five containers that had product; is that correct? 	1	there were four to five containers that had product in them		
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